



**USAID**  
FROM THE AMERICAN PEOPLE

# EXPLORING USAID FUNDING OPPORTUNITIES

“How to Work with USAID” Training Series



# LEARNING OBJECTIVES

- Identify USAID's priorities and areas of work.
- How to find information about Agency strategies and programs that align with your organization.
- Know what types of USAID partnership opportunities are available.
- How to research current and upcoming funding opportunities.



# DEFINITIONS

- A **partnership** is a collaboration that leverages the skills, assets, resources and technologies of USAID and its partners from the public, private, academic, and nonprofit sectors.
- An **award** is an instrument the Agency uses to partner with an organization.
- A **solicitation or notice of funding opportunity** is a process the Agency uses to seek proposals, applications, or information from potential partners.
- A **Mission** is a USAID overseas operating unit that manages programming in a country or region.
- A **Bureau** is a USAID operating unit that manages a major global role or function.
- **Assistance** is an award of funds to a recipient to achieve a public good.
- **Acquisition** is USAID's procurement of good and services from a contractor.

# WHY IS IT IMPORTANT FOR USAID TO PARTNER?

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## **USAID Mission:**

The U.S. Agency for International Development leads the U.S. Government's international development and disaster assistance through partnerships and investments that save lives, reduce poverty, strengthen democratic governance, and help people emerge from humanitarian crises and progress beyond assistance.

# USAID PRIORITIES

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Learn more about these sectors  
at USAID's [What We Do](#).

# WHERE USAID WORKS



- USAID funds activities in more than 100 countries and organizes its programs in five regions of the world.
- Missions and Bureaus offer many different opportunities for partners to work with USAID.

Explore USAID's geographic presence with this [interactive map](#).



# EXPLORING OPPORTUNITIES

# HOW TO EXPLORE OPPORTUNITIES

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1. Learn about Agency priorities and strategies, and think about where your work aligns with USAID;
2. Check the USAID Business Forecast for opportunities you should monitor;
3. Research “rolling” funding opportunities;
4. Track “open” opportunities.





# PRIORITIES AND STRATEGIES

## STEP 1



Start by reviewing the Agency's [Strategy and Planning site](#).

Look for information that helps you understand Agency activities and priorities in the countries where you hope to work:

- **Mission websites** provide information about USAID history and current activities in each country.
- **Country Development Cooperation Strategies** (CDCSS) outline which technical sectors Missions have prioritized.
- **USAID's "What We Do" web page** provides links to help you research policies, strategies, and visions for the technical sectors relevant to your organization.

# USAID PLANNING CYCLE

At any given time, USAID is working on programming across four different fiscal years.

**For example, in FY 2021, USAID is:**





# HOW TO MAKE STRATEGIC CHOICES

# CHECK THE BUSINESS FORECAST

## STEP 2



**The USAID Business Forecast is a real-time, searchable database of funding opportunities in the planning stages.**

- Check this database at least monthly.
- Follow specific funding opportunities for changes or updates.
- Begin making plans to respond to a funding opportunity when it opens.

**Search the [USAID Business Forecast](#), follow [@USAIDBizOpps](#) on Twitter, join the “Work with USAID” [LinkedIn group](#), and register on [WorkwithUSAID.org](#).**

# RESEARCH ROLLING FUNDING OPPORTUNITIES

## STEP 3



**A “rolling” funding opportunity has an ongoing application deadline and focuses on broad areas of interest.**

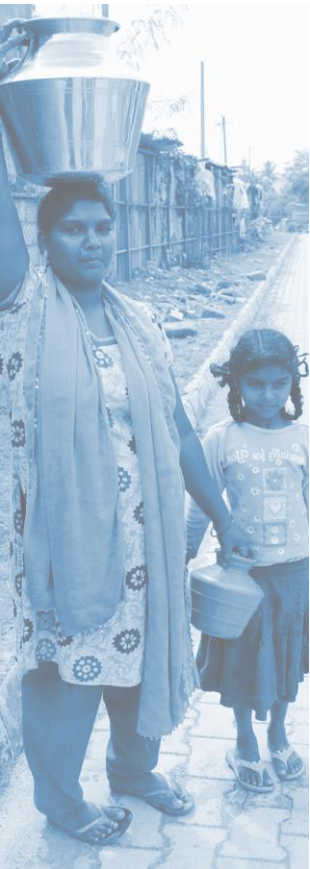
There are two common types of rolling funding opportunities:

- **Annual Program Statements (APSs)** invite concept papers on a broad topic;
- **Broad Agency Announcements (BAAs)** seek innovative ideas in response to a particular challenge or need.

**Explore other opportunities through the New Partnerships Initiative , the Local Works program, Development Innovation Ventures and Global Development Alliances.**

# TRACK OPEN FUNDING OPPORTUNITIES

## STEP 4



**“Open” funding opportunities usually have shorter response turnaround times and are usually more narrowly defined.**

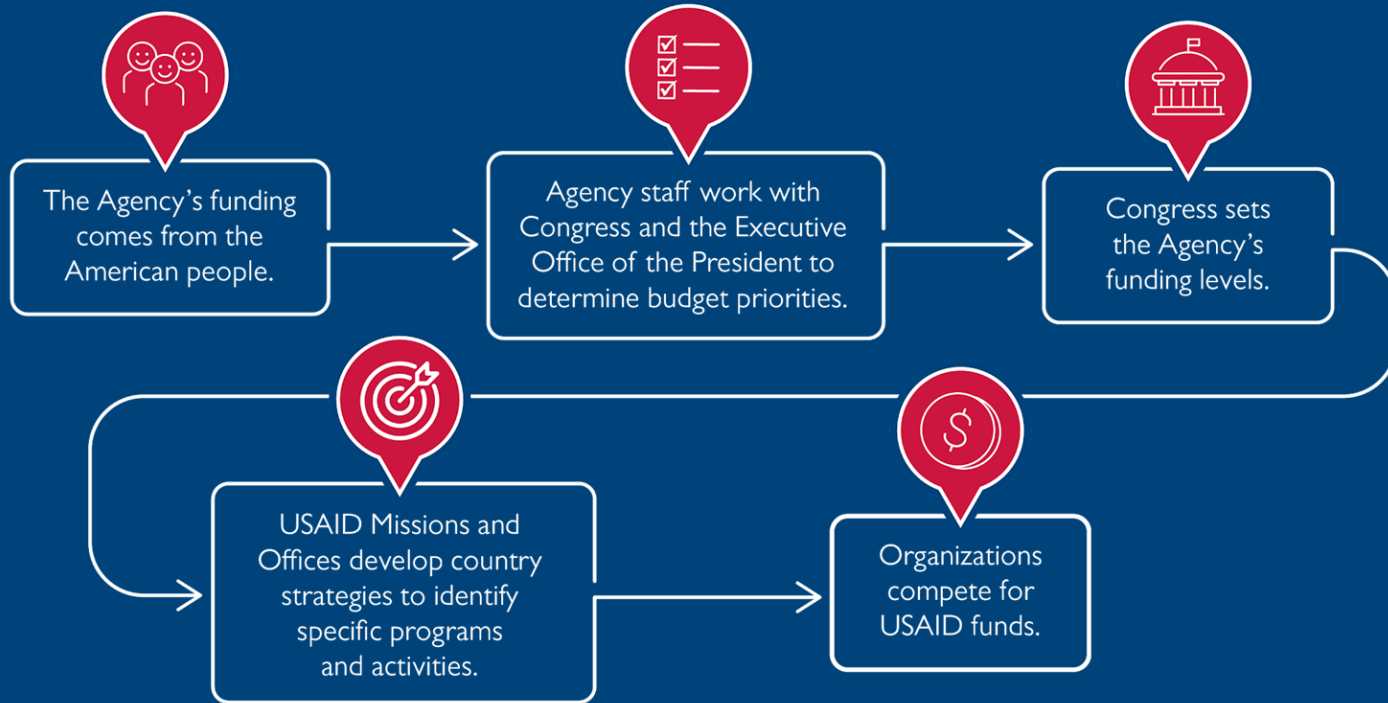
These typically take two forms:

- USAID announces **acquisition opportunities** for contracts at [beta.SAM.gov](https://beta.SAM.gov). These announcements are called Requests for Proposals (RFPs).
- The Agency announces **assistance opportunities** for grants and cooperative agreements at [Grants.gov](https://Grants.gov). These announcements are called a Notice of Funding Opportunity (NOFO) or Requests for Applications (RFAs).



# HOW USAID WORKS WITH PARTNERS

# USAID'S FUNDING PROCESS



Learn more at [How to Work with USAID.](#)



# COLLABORATIVE APPROACHES

**Through a process called co-creation, USAID brings together potential partners to collaborate on solutions to development problems.**

USAID encourages partnership in two common ways:

- **Requests for information and market research activities** are intended to gather ideas from organizations to help the Agency plan its activities.
- **Stakeholder consultations** bring together organizations with relevant knowledge for discussions that can inform USAID's plans.

You can use these opportunities to interact with USAID, deepen your understanding of the Agency's work, and demonstrate your organization's knowledge and capacity.

# USAID AND SMALL BUSINESSES

**USAID's Office of Small and Disadvantaged Business Utilization (OSDBU) is dedicated to promoting the use of U.S. small businesses in procurement.**

This office:

- Negotiates small-business funding goals with the U.S. Small Business Administration;
- Works with USAID Bureaus, independent offices, and Missions to negotiate individual small-business goals.

**Learn more at USAID's [Small Business](#) website.**

# THE “GO/NO-GO” DECISION

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To assess whether you should pursue a funding opportunity, consider this:

- It takes time, effort, and resources to develop a proposal or application.
- Your efforts may require diverting resources from other priorities.
- Funding opportunities are highly competitive.



# ARE YOU READY TO RESPOND?

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1

Does your organization have the capacity to successfully implement the award?

2

Does your organization have the ability to submit required documents by the deadline?

3

How competitive will your organization be compared to other organizations?

# ARE YOU READY TO RESPOND?

---

1

**Does your organization have the capacity to successfully implement the award?**

- Do you have the right technical expertise?
- Have you worked in the geographic area?
- Do you have the experience and systems to implement the Activity at the scale envisioned in the announcement for the funding opportunity?



# ARE YOU READY TO RESPOND?

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2

**Does your organization have the ability to submit required documents by the deadline?**

- Time and ability to do assessments or research;
- Experts available to ensure technical soundness;
- Strong writer to create proposal or application narrative;
- Finance staff who are able to research costs and develop the budget?



# ARE YOU READY TO RESPOND?

---

3

## How prepared is your organization to meet and maintain compliance requirements?

- Is your organization registered to work with the U.S. Government?
- Do you have a sound plan for risk management and financial reporting?
- Are you familiar with the standard provisions that accompany USAID funding?



# SUBMISSION LOGISTICS

**While you are deciding whether to respond to a funding opportunity, keep these things in mind about the process:**

- Most funding opportunities have an “open question period” when you may send questions to USAID.
- Take time during this open question period to clarify details and help inform your “go/no-go” decision.
- Note that when a funding opportunity is active, USAID staff are not allowed to discuss it directly with potential partners.



# A “GO” DECISION

**The ideal “go” decision is one where responding to a funding opportunity has value, even if your proposal or application does not win.**

Going through the experience gives you the opportunity to:

- Learn about the process and better prepare for future opportunities;
- Present your organization and your ideas to USAID;
- Gain valuable feedback so you can be more competitive in the future.

Learn more in [“Effectively Responding to USAID Funding Opportunities”](#).



# FIVE CASE STUDIES

# USAID IN GHANA

HOME » WHERE WE WORK » AFRICA » GHANA

## GHANA

### OUR WORK

[Agriculture and Food Security](#)

[Democracy, Human Rights, and Governance](#)

[Economic Growth and Trade](#)

[Education](#)

[Global Health](#)

[Water](#)

[Power Africa](#)

[Country Development Cooperation Strategy \(CDCS\)](#)

### FOREIGN ASSISTANCE DATA

[Socioeconomic Data](#)

[The Journey to Self-Reliance: Ghana Roadmap](#)

### DOLLARS TO RESULTS

## GHANA



PROTECTING GHANAIS FROM MALARIA THROUGH INDOOR RESIDUAL SPRAYING



GHANA FROM THE TREE TOPS



USAID HELPS INVESTORS AND TOURISTS REALIZE GHANA'S PROMISE

Ghana is a stable, democratic country with a free press, active civil society, independent judiciary and apolitical military. USAID and the Ghanaian Government work together to generate prosperity and security for both the Ghanaian and the American people by increasing agricultural production, employment opportunities, and income for the poor, improving the quality of health services and education, and strengthening local government institutions.

## CONTACT INFORMATION

### Mission Contact

**Sharon Cromer, Mission Director**  
No. 24 Fourth Circular Road,  
Cantonments  
PO Box 1630

### USAID Contact

Craig Lamberton  
1300 Pennsylvania Avenue NW  
Washington, DC 20523  
USA



## NEWSROOM

[Health - Fact Sheet 2019](#)

[Economic Growth - Fact Sheet 2019](#)

[Basic Education - Fact Sheet 2019](#)

[Democracy, Rights, and Governance - Fact Sheet 2019](#)

[U.S. and Ghana Strengthen Primary School Students' Reading](#)

[View All](#)

JOIN

ACT

PARTNER

COMMENT



# FIVE FICTITIOUS ORGANIZATIONS IN GHANA

- **Organization A is a Ghanaian nonprofit** with a mission to improve the health of citizens by providing education and training on healthy behaviors.
- **Organization B is a Ghanaian business association** that helps its small-business members access critical skills and services to succeed and grow.
- **Organization C is a regional start-up** that develops innovative products to help farmers in West Africa protect crops from pests.
- **Organization D is an international consultancy** in fisheries management. It has worked elsewhere in sub-Saharan Africa and is interested in expanding into Ghana.
- **Organization E is an international consortium** of universities and research organizations specializing in the study of agro-ecological system sustainability in Ghana.

# USAID'S STRATEGY IN GHANA



## Country Development Cooperation Strategy (2020-2025) Results Framework

**GOAL:** A more self-reliant Ghana, offering a productive healthy life to all its citizens



# SEARCH THE BUSINESS FORECAST

HOME » WORK WITH USAID » FIND A FUNDING OPPORTUNITY » BUSINESS FORECAST » BUSINESS FORECAST

## BUSINESS FORECAST

Use the "Filter Opportunities" form below to search for current business opportunities.

- To browse all available opportunities, click the **Search** button without changing any of the search fields.
- To include opportunities that match all options in a particular filter, leave all of the checkboxes in that group unchecked. For example, if no **Sector** checkboxes are checked, then opportunities matching any **Sector** will be included.

[Download Washington and Mission Forecast \(XLSX\)](#)

### FILTER OPPORTUNITIES

**Title/Description/A&A Plan ID** **Location**

**Operating Unit (Washington and Overseas)**

- Democratic Republic of the Congo
- Djibouti
- East Africa
- Ethiopia
- Ghana
- Guinea
- Kenya
- Liberia

**Sector**

- Environment and Global Climate Change
- Gender Equality and Women's Empowerment
- Global Health
- HIV/AIDS (More than 50% funded by PEPFAR)
- Management
- U.S. Global Development Lab
- Water and Sanitation
- Working in Crisis and Conflict

**Small Business Set-Aside**

- N/A
- Total set-aside
- Partial set-aside
- Small Disadvantaged Business set-aside
- 8(a) set-aside
- Veteran-owned set-aside
- Service-disabled Veteran set-aside
- Woman-owned set-aside

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# IDENTIFY OPPORTUNITIES

## BUSINESS FORECAST

[Return to search results](#)

### USAID Accelerating Social and Behavior Change activity (ASBC)

A&A Plan ID: AA-312571  
NAICS Code: TBD  
Fiscal Year of Action: 2020  
Last updated: 12/22/2020

**Operating Unit:** Ghana  
**Sector:** Global Health  
**A&A Specialist / POC:** Aissatou Mbengue  
**Award Length:** 5 years  
**Eligibility Criteria:** Full and open competition  
**Principal Geographic Code:** 937- Default Geographical Code

**Award/Action Type:** Cooperative Agreement  
**Category Management Contract Vehicle:** NONE  
**Solicitation Number:** TBD  
**Small Business Set-Aside:** N/A  
**Co-creation:** TBD

Anticipated Solicitation Release Date:	Anticipated Award Date:	Total Estimated Cost/Amount Range:
3/30/2021	8/31/2021	\$25M - \$49.99M

The purpose of the USAID/Ghana Accelerating Social and Behavior Change (ASBC) activity is to increase and sustain the adoption of priority health behaviors and practices for improved health outcomes, emphasizing family planning/reproductive health (FP/RH); malaria prevention and treatment; maternal, newborn, and child health; household level water, sanitation and hygiene (WASH) practices; maternal and child nutrition, and public health emergencies such as COVID-19.

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[Return to search results](#)

### Enhancing WASH Activity

A&A Plan ID: AA-312570  
NAICS Code: TBD  
Fiscal Year of Action: 2020  
Last updated: 11/16/2020

**Operating Unit:** Ghana  
**Sector:** Water and Sanitation  
**A&A Specialist / POC:** Vida Assimeng-Kwakye  
**Award Length:** 5 years  
**Eligibility Criteria:** full and open  
**Principal Geographic Code:** 937- Default Geographical Code

**Award/Action Type:** Cooperative Agreement  
**Category Management Contract Vehicle:** NONE  
**Solicitation Number:** TBD  
**Small Business Set-Aside:** N/A  
**Co-creation:** TBD

Anticipated Solicitation Release Date:	Anticipated Award Date:	Total Estimated Cost/Amount Range:
12/15/2020	5/31/2021	\$25M - \$49.99M

The purpose of Enhancing WASH is to increase access to sustainable water, sanitation and hygiene services to targeted districts in Northern Ghana. This activity will strengthen governance and finance for WASH services; contribute to expansion of WASH services and adoption of WASH services to households, communities and health facilities; improve engagement with the private sector and support Ghana's investment in the WASH sector. The program will focus on systems strengthening through a facilitative approach by deepening partnerships with GoG, MMDAs, the private sector and CSOs. The activity will support Ghana's journey to self-reliance and the Ghana Beyond Aid agenda by supporting the GOG to improve its capacity to sustainably deliver essential WASH services during the COVID-19 pandemic response and WASH in health facilities.

# RESPOND TO ADDENDA

## BASIC SEARCH CRITERIA:

Keyword(s):

Opportunity Number:

CFDA:

## OPPORTUNITY STATUS:

- Forecasted (1)
- Posted (19)
- Closed (47)
- Archived (226)

## FUNDING INSTRUMENT TYPE:

- All Funding Instruments
- Cooperative Agreement (15)
- Grant (3)
- Other (6)

## ELIGIBILITY:

- Private institutions of higher education (1)
- Public and State controlled institutions of higher education (1)
- Unrestricted (i.e., open to any type of entity above), subject to any clarification in text field entitled 'Additional Information on Eligibility' (11)

## CATEGORY:

- Environment (2)
- Food and Nutrition (1)
- Health (11)
- Income Security and Social Services (1)
- Law, Justice and Legal Services (1)

## AGENCY:

- All Agencies
- All Agency for International Development

- AGENCY: [X] All Agency for International Development

Search Tips | Export Detailed Data |

**SORT BY:**

**DATE RANGE:**

## 1 - 20 OF 20 MATCHING RESULTS:

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
72062421RFA00002	STOP DJEKOIDJO	USAID-COI	Posted	01/04/2021	02/22/2021
72051721RFA00001	Hispaniola People to People (P2P) Conflict Mitigation (CM) Program	USAID-DOM	Posted	12/18/2020	02/26/2021
7200AA21RFA00TBD	"Feed the Future Innovation Lab for Current and Emerging Threats to Crops" DRAFT NOFO	USAID	Posted	12/17/2020	01/22/2021
72027821RFA00002	Health Services Quality Accelerator (HSQA)	USAID-JOR	Posted	12/16/2020	02/12/2021
7200AA21RFA00005	Discovery & Exploration of Emerging Pathogens – Viral Zoonoses (DEEP VZN)	USAID	Forecasted	11/17/2020	
72066020APS00002	Foundational Literacy for Improved Educational Resilience (FLIER)	USAID-DEM	Posted	05/13/2020	05/11/2021
7200AA20APS00014	Women's Global Development and Prosperity (W-GDP) Fund Addendum, New Partnerships Initiative (NPI) under CPRP APS	USAID	Posted	04/16/2020	04/15/2021
7200AA20APS00009	Higher Education for Leadership, Innovation, and Exchange (HELIX), A New Partnerships Initiative (NPI)	USAID	Posted	04/03/2020	04/02/2021
7200AA20APS00007	YouthPower 2 (YP2) Annual Program Statement (APS)	USAID	Posted	03/30/2020	03/29/2021
BAA-AFR-SD-2020	The USAID BAA for Sustainable Development in Sub-Saharan Africa	USAID	Posted	01/23/2020	
7200AA20APS00002	The Health, Ecosystems and Agriculture for Resilient, Thriving Societies (HEARTH)	USAID	Posted	12/03/2019	02/14/2021
7200AA19APS00013	New Partnerships Initiative (NPI) – Global Health	USAID	Posted	07/12/2019	09/30/2025
7200AA19APS00002	MOMENTUM (Moving Integrated, Quality Maternal, Newborn, and Child Health Services, Voluntary Family Planning, and Reproductive Health Care [MNCH/FP/RH] to Scale)	USAID	Posted	04/22/2019	09/30/2025
<u>7200AA19APS00007</u>	<u>Locally Led Development</u>	USAID	Posted	04/10/2019	04/08/2021
7200AA19APS00001	Local Organizations Network Project (LON)	USAID	Posted	01/29/2019	02/26/2021
7200AA18APS00004	Knowledge SUCCESS (Strengthening Use, Capacity, Collaboration, Exchange, Synthesis, and Sharing) APS	USAID	Posted	06/19/2018	06/18/2028
RFI-625-18-RISEII-HSD	RISE II HEALTH SERVICES DELIVERY ACTIVITY	USAID-SEN	Posted	05/18/2018	
SOL-OAA-15-000054	Annual Program Statement - Policy, Advocacy, and Communication Enhanced for Population and Reproductive Health (PACE)	USAID	Posted	03/13/2015	03/12/2025



# RESPOND TO ADDENDA

GRANTS.GOV™  
FIND. APPLY. SUCCEED.™

HOME LEARN GRANTS SEARCH GRANTS APPLICANTS GRANTORS SYSTEM-TO-SYSTEM FORMS CONNECT SUPPORT

GRANTS.GOV Search Grants

VIEW GRANT OPPORTUNITY

7200AA19APS00007  
Locally Led Development  
Agency for International Development

Apply Subscribe

SYNOPSIS VERSION HISTORY RELATED DOCUMENTS PACKAGE

Notification History:

Type	Date	Modification Description
Related Documents	Apr 06, 2020	Addendum 06 from USAID/Philippines has been posted.
Related Documents	Mar 27, 2020	Two new addenda (04 & 05) specific to USAID/Philippines have been added to the Related Documents tab.
Related Documents	Dec 30, 2019	Additional documents added in relation to Addendum 02 USAID/Burma.
Related Documents	Dec 03, 2019	The Annual Program Statement for Locally Led Development has been revised and posted for your reference.
Related Documents	Nov 06, 2019	Additional documents uploaded related to Addendum 02 for USAID/Burma.

Click on the following file link(s) to download the related document(s):

File Description	File Name	Last Updated Date/Time	File Size
Folder: Revised Full Announcement - Locally Led Development APS	<a href="#">7200AA19APS00007-Revised Full Announcement - Locally Led Development APS.zip</a>	Apr 08, 2020 01:45:58 PM EDT	64.9 KB
Revised Annual Program Statement	<a href="#">Locally Led Development APS - 2020-04-08.pdf</a>	Apr 08, 2020 01:45:58 PM EDT	72.0 KB
Folder: Other Supporting Documents - Addendum 01 USAID/Philippines	<a href="#">7200AA19APS00007-Other Supporting Documents USAID/Philippines.zip</a> <span>Click to Download File</span>	Jul 16, 2019 09:53:02 AM EDT	100.4 KB

## U.S. AGENCY FOR INTERNATIONAL DEVELOPMENT

### Locally Led Development ANNUAL PROGRAM STATEMENT (APS)

APS No: 7200AA19APS00007

Original Issuance Date: 04/10/2019  
Amended Date: 04/08/2020  
Closing Date: 04/08/2021  
CFDA #: 98.001

**INTERESTED APPLICANTS - PLEASE READ:** This Locally Led Development APS is not a Request for Applications or a Request for Proposals, and this APS does not serve as a general request for locally led development concepts. Do not email concepts to LLD-APS@usaid.gov or submit concepts via grants.gov, as they will not be accepted. Interested Applicants must respond to specific documents that share USAID priorities in a specific country(ies) called "addenda" that may be issued throughout the year on grants.gov. These addenda, when added, can be found on grants.gov under "Related Documents" on the Locally Led Development APS page. Please visit this page periodically for opportunities that may be relevant to your country and focus areas.

#### Contents

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<b>Section 2: Applicant Eligibility</b>	2
<b>Section 3: Learning Priorities</b>	3

# RESEARCH BY SECTOR

## Feed the Future Priority Country



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[RESULTS](#)

[STORIES](#)

[PARTNERS](#) ▾

[PRESS](#) ▾


[RESOURCES](#)



### GHANA

Agricultural growth is a major driver of poverty reduction in Ghana. Agriculture is the largest source of employment for Ghanaians and accounts for 41 percent of employment. Feed the

# DRAFT NOTICE OF FUNDING OPPORTUNITY



SEARCH: Grant Opportunities ▾ Enter Keyword... **GO**

HOME | LEARN GRANTS ▾ | SEARCH GRANTS | APPLICANTS ▾ | GRANTORS ▾ | SYSTEM-TO-SYSTEM ▾ | FORMS ▾ | CONNECT ▾ | SUPPORT ▾

GRANTS.GOV > View Opportunity

## VIEW GRANT OPPORTUNITY

7200AA21RFA00TBD  
"Feed the Future Innovation Lab for Current and Emerging Threats to Crops" DRAFT NOFO  
Agency for International Development

« Back | Link

Apply **Subscribe**

**SYNOPSIS** | VERSION HISTORY | RELATED DOCUMENTS | PACKAGE

Print Synopsis Details ?

### General Information

<b>Document Type:</b> Grants Notice	<b>Version:</b> Synopsis 3
<b>Funding Opportunity Number:</b> 7200AA21RFA00TBD	<b>Posted Date:</b> Dec 17, 2020
<b>Funding Opportunity Title:</b> "Feed the Future Innovation Lab for Current and Emerging Threats to Crops" DRAFT NOFO	<b>Last Updated Date:</b> Dec 17, 2020
<b>Opportunity Category:</b> Discretionary	<b>Original Closing Date for Applications:</b> Jan 22, 2021
<b>Opportunity Category Explanation:</b>	<b>Current Closing Date for Applications:</b> Jan 22, 2021
<b>Funding Instrument Type:</b> Cooperative Agreement Grant	<b>Archive Date:</b> Feb 21, 2021
<b>Category of Funding Activity:</b> Disaster Prevention and Relief	<b>Estimated Total Program Funding:</b>
<b>Category Explanation:</b>	<b>Award Ceiling:</b> \$39,000,000
<b>Expected Number of Awards:</b>	<b>Award Floor:</b> \$0
<b>CFDA Number(s):</b> 98.001 -- USAID Foreign Assistance for Programs Overseas	
<b>Cost Sharing or Matching Requirement:</b> Yes	

# FORM A CONSORTIUM

The screenshot shows the SAM.gov website interface. At the top left is the SAM.gov logo with a 'beta' tag. To the right are navigation icons for a menu, search, and notifications, along with a 'Sign in' link. Below this is a search bar with a dropdown menu set to 'Contract Opportunities', a text input field containing 'I'm looking for...', and a blue 'Search' button. A dark blue banner below the search bar reads 'Contract Opportunities'. Underneath, there are links for 'Change Filters' and 'Clear All'. The main content area is titled 'Search Results' and shows 'Showing 1 - 10 of 27 results'. A 'Sort By' dropdown is set to 'Relevance'. The search results list includes a contract titled 'USAID/Ghana - Feed the Future Ghana Fisheries Recovery Activity'. To the right of the title is a 'Contract Opportunities' tag. Below the title is a brief description: 'The United States Agency for International Development (USAID) is seeking proposals to provide technical assistance and support to USAID/Ghana&rsqu'. To the right of the description are several metadata fields: 'Notice ID' (72064121R00001), 'Current Date Offers Due' (Feb 19, 2021 05:00 pm GMT), 'Last Updated Date' (Jan 27, 2021 (2)), 'Last Published Date' (Jan 27, 2021), and 'Type' (Updated Combined Synopsis/Solicitation). On the left side of the search results, there are filter sections for 'Status' (with 'Active Only' checked), 'Keywords' (with 'ghana' entered and a 'Clear All' link), 'Inactive Date' (set to 'Any Time'), and 'Published Date' (set to 'Any Time').

**SAM** beta **GOV**

Contract Opportunities ▾ I'm looking for... Search

## Contract Opportunities

Change Filters Clear All

### Status

Active Only

### Keywords

ghana × Clear All

### Inactive Date

Any Time ▾

Clear Filter

### Published Date

Any Time ▾

## Search Results

Showing 1 - 10 of 27 results Sort By Relevance ▾

### USAID/Ghana - Feed the Future Ghana Fisheries Recovery Activity

The United States Agency for International Development (USAID) is seeking proposals to provide technical assistance and support to USAID/Ghana&rsqu

Contract Opportunities

**Notice ID**  
72064121R00001

**Current Date Offers Due**  
Feb 19, 2021 05:00 pm GMT

**Last Updated Date**  
Jan 27, 2021 (2)

**Last Published Date**  
Jan 27, 2021

**Type**  
Updated Combined Synopsis/Solicitation

**Department/Ind. Agency**  
AGENCY FOR INTERNATIONAL DEVELOPMENT

**Sub-tier**  
AGENCY FOR INTERNATIONAL DEVELOPMENT

**Office**  
USAID/GHANA

# RESPOND TO BAAs

The screenshot displays the Grants.gov interface for a specific grant opportunity. At the top, there is a search bar with the text "SEARCH: Grant Opportunities" and a "GO" button. Below the search bar is a navigation menu with options: HOME, LEARN GRANTS, SEARCH GRANTS, APPLICANTS, GRANTORS, SYSTEM-TO-SYSTEM, FORMS, CONNECT, and SUPPORT. The main content area is titled "VIEW GRANT OPPORTUNITY" and features the USAID logo on the left. The grant title is "BAA-AFR-SD-2020 The USAID BAA for Sustainable Development in Sub-Saharan Africa Agency for International Development". To the right of the title is a "Back | Link" link. Below the title are two buttons: "Apply" and "Subscribe". A horizontal menu below the buttons includes "SYNOPSIS" (selected), "VERSION HISTORY", "RELATED DOCUMENTS", and "PACKAGE". On the right side of the synopsis area, there is a "Print Synopsis Details" link with a question mark icon. The main content of the synopsis is titled "General Information" and contains the following details:

<b>Document Type:</b> Grants Notice	<b>Version:</b> Synopsis 1
<b>Funding Opportunity Number:</b> BAA-AFR-SD-2020	<b>Posted Date:</b> Jan 23, 2020
<b>Funding Opportunity Title:</b> The USAID BAA for Sustainable Development in Sub-Saharan Africa	<b>Last Updated Date:</b> Jan 23, 2020
<b>Opportunity Category:</b> Other	<b>Original Closing Date for Applications:</b> Each Addenda issued, if any, will have its own close date
<b>Opportunity Category Explanation:</b> Broad Agency Announcement	<b>Current Closing Date for Applications:</b> Each Addenda issued, if any, will have its own close date
<b>Funding Instrument Type:</b> Other	<b>Archive Date:</b>
<b>Category of Funding Activity:</b> Science and Technology and other Research and Development	<b>Estimated Total Program Funding:</b> \$0
<b>Category Explanation:</b>	<b>Award Ceiling:</b>
<b>Expected Number of Awards:</b>	<b>Award Floor:</b>
<b>CFDA Number(s):</b> 98.001 -- USAID Foreign Assistance for Programs Overseas	
<b>Cost Sharing or Matching Requirement:</b> Yes	

➔ **ADDENDUM 01 - Research Initiative on Sustainable Agriculture and Natural Resources Management in Africa**

# PATHWAYS TO PARTNERSHIP

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USAID offers different ways for potential partners to collaborate on development solutions.

Organizations should explore different funding opportunities that fit their needs and USAID's strategies and goals.

While some opportunities lead to funded awards, others provide partners the chance to build relationships with USAID around shared goals.



# KEY POINTS

- **USAID relies on partnerships with a variety of organizations to achieve its goals.**
- **Potential partners follow four steps to explore funding opportunities to partner with USAID:**
  1. Learn about Agency priorities and strategies;
  2. Follow the Business Forecast;
  3. Explore “rolling” funding opportunities;
  4. Track “open” opportunities.
- **It is important to begin exploring funding opportunities 6 to 12 months before you plan to respond.**
- **Smaller and newer organizations can learn about USAID programming by partnering with larger, more experienced partners.**
- **You and your team will find many different pathways to partnership with the Agency.**

# RESOURCES

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- **Learn about USAID strategies and priorities:** [Country Development Cooperation Strategies](#), [Mission Websites](#), [Technical Sectors](#).
- **Track planned funding opportunities:** [USAID Business Forecast](#).
- **Find rolling funding opportunities:** [Local Works](#), [Development Innovation Ventures](#), [Global Development Alliances](#).
- **Find open funding opportunities:** [Grants.gov](#) (assistance awards), [beta.SAM.gov](#) (acquisition awards).
- **Learn more about responding to a funding opportunity:** [Effectively Responding to USAID Funding Opportunities](#) and [Preparing Budgets for USAID Funding Opportunities](#) training modules.





**THANK YOU**

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