

## **DEVELOPMENT INNOVATION VENTURES**

## Turning Bright Ideas into Global Solutions

<u>Development Innovation Ventures</u> (DIV) is USAID's tiered-evidence, open innovation grantmaking program. DIV provides flexible funding to innovators and researchers to **test promising ideas**, **build evidence of what works** to substantially improve development outcomes, and **scale highly cost-effective solutions** to improve millions of lives.

Built on the belief that game-changing ideas can come from anyone, anywhere, DIV accepts applications year-round from social entrepreneurs, nonprofits, private sector companies, government partners, and researchers—across every sector and country in which USAID operates. Grantees are selected through a highly competitive process based on their proposal's evidence of impact, cost-effectiveness, scalability, and financial sustainability.

Inspired by the venture capital model, DIV invests in a portfolio of projects, providing small grants to advance and test promising innovations and larger grants to help scale proven solutions. DIV uses a rigorous, evidence-driven approach to ensure each dollar invested generates the greatest possible social impact.

# **Core Principles**



#### **EVIDENCE OF IMPACT**

We value rigorous evaluation of social impacts to assess what is working—and what isn't.



#### **COST EFFECTIVENESS**

We invest in solutions that can deliver more impact per dollar than other interventions.



#### **PATHWAY TO SCALE**

We support innovations that can scale sustainably through the private or public sector.

# DIV BY THE NUMBERS

\$260 MILLION

invested

**327 GRANTS** 

awarded

#### **53 COUNTRIES**

of implementation

#### 100 MILLION

lives improved\*

#### 17:1 SOCIAL RETURN ON INVESTMENT

per dollar\*

\* Analysis of DIV's early portfolio from: Kremer, Michael, et al. "Is Development Economics a Good Investment? Evidence on scaling rate and social returns from USAID's innovation fund" (University of Chicago, 2021).

## Staged Funding

DIV provides small amounts of funding to help advance promising ideas and greater amounts to help scale proven solutions.



#### Stage I: Pilot

Up to \$200,000 to pilot innovations that are early in development and need real-world testing to understand user demand, social outcomes, and feasibility.



#### **Stage 2: Test and Position for Scale**

Up to \$1.5 million to support impact evaluations, further market testing, or operational expansion of innovations that have already conducted successful pilot testing.



#### **Stage 3: Transition to Scale**

Up to \$15 million to transition proven approaches to scale.



#### **Evidence Generation**

Up to \$1.5 million to evaluate widely used approaches that lack sufficient evidence of causal impact and cost-effectiveness.

### Partner with Us

In partnership with USAID Missions and Bureaus, DIV:

- Amplifies strategic priorities and fills funding gaps for critical development challenges
- Supports the use of open innovation and evidence in Agency programming
- De-risks innovations for uptake into Agency activities and programs
- Expands support to new and local partners

