



PHOTO: El Pich - WWF Ecuador

NEW PARTNERSHIPS INITIATIVE

The New Partnerships Initiative helps the Agency partner with new, nontraditional, and local actors to advance their development goals—while elevating the quality of our partnerships through strengthened accountability, capacity, and local leadership.

NPI is guided by three principles in supporting the Hub’s goals of enhancing the Agency’s ability to partner with nontraditional and diverse actors:

1. Promote local leadership. We work through local actors and systems while engaging both new and established partners to strengthen local leadership in development.
 - *Direct awards to new, nontraditional, and local partners.*
2. Seek innovative approaches to strengthening the capacity, performance, and accountability structures of our partnerships. Relationships characterized by greater equity within the partner ecosystem—particularly between established and local partners—better empower local communities to take the lead in achieving their own development objectives.
 - *Mentoring awards to partners of any type so long as they subaward 50% or more of total award to local or regional partners.*
3. Identify new and nontraditional sources of funding to sustain partnerships and scale impact.
 - *Leverage awards to partners of any type so long as they meet a minimum of a 1:2 cash leveraging of other public or private sector resources.*
 - *Awards with partners of any type so long as at least 25% of the total award has the objective of leveraging local philanthropic contributions, strengthening local philanthropic networks, or community-based financing models.*

PARTNERSHIPS: THE KEY TO USAID'S SUCCESS

NPI recognizes that the success of the Agency is bound together with the vitality of our partner ecosystem. Situated within the Local, Faith, and Transformative Partnerships (LFT) Hub of the Bureau for Inclusive Growth, Partnerships, and Innovation (IPI), NPI supports the Hub's goals of strengthening the Agency's ability to partner with nontraditional and diverse actors by:

- Developing funding mechanisms and providing technical support that prioritizes new and local partners.
- Enhancing capacity and accountability structures within the local systems in which our partners operate.
- Promoting equitable and collaborative relationships among implementing partners, including prime awardees and their sub-partners.

WORKWITHUSAID.GOV is a free, USAID-funded resource hub that empowers organizations with the knowledge and networks to navigate how to work with USAID. By registering on this website, current and prospective partners can access a variety of innovative services and curated resources created to improve organizational readiness, connect partners to peers and experts, and prepare to seek USAID funding.

WHERE WE WORK

NPI designs awards and funding mechanisms for Missions/Operating Units to incorporate our partnership approaches. NPI has worked across USAID to design over 50 awards (39 currently active) representing approximately \$1 billion to 150 prime and subawardees.

More information can be found at: www.usaid.gov/npi, by following the [@USAIDConnects](https://twitter.com/USAIDConnects) X (Twitter) handle, or by joining the [Work with USAID LinkedIn group](#).